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NEMS

2024, 5, 28

Disclaimer



- This presentation contains forward-looking statements, which involve estimates and assumptions, and are subject to significant risks and uncertainties. Certain factors beyond the control of the company and difficult to predict may cause actual results to differ materially from the contents included in such forward-looking statements.
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Outline







ABOUT NEMS



Company Profile

暉盛科技股份有限公司 Stock Symbol : 7730 Nano Electronics and Micro System Technologies, Inc.

Founded : 2002 Headquarter Location : Tainan City, Taiwan Capital : NTD 288.6 Million President : Sung, Jun-I Major Business : Our main focus is on research and

development of advanced plasma technology, with a mission to provide cutting-edge technical services. We develop various plasma equipment capable of surface cleaning, modification, etching, and drilling processes for a wide range of materials.







Management Team









President : Jun-I Sung Bachelor's Degree, Department of Electronics, National Taiwan University of Science and Technology. Specialty: Electronic Engineering. Seniority: 22 Years.

General Manager: Winson Hsu Ph.D., Department of Chemical Engineering, National Cheng Kung University. Specialty: Plasma Technology. Seniority: 22 Years. Alan Tsai Manager, Finance and Accounting Department. Master' s Degree, Department of Accounting, National Chengchi University. Specialty: Finance, Accounting Seniority: 2 Years.

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Management Team

Kelvin Chiu **Department Manager, Marketing** & Sales Department. Master' s Degree, Department of Aero-Astronautical Engineering, National Cheng Kung University. Specialty: International Trade. Seniority: 22 Years.

Yong-Hau Foo **Department Manager, Production** Department. Master' s Degree, Department of **Resources Engineering, National** Cheng Kung University. Specialty: Plasma, System Design. Seniority: 22 Years.

Gary Liang

Senior Manager, R&D Department. Ph.D., Department of Chemical Engineering, National Cheng Kung University.

Specialty: Plasma, Semiconductor Technology. Seniority: 5 Years.





Milestones



2003

Equipment Selling

Selling various types of plasma equipment to the electronics industry, including semiconductors, printed circuit boards, and flat panel displays.

2002

NEMS Established

With patented high-density plasma technology, the technical team established a professional plasma equipment manufacturing company

2006

Cross Industry Development

Introducing plasma technology and equipment into various non-electronic fields, such as biomedicine, plastics, golf, automotive lighting, footwear, waste gas, and wastewater treatment.

2004

AP Successfully Developed

Successfully developed multiple atmospheric Plasma Equipment

2010 **Global Market**

Obtained certification from the leading US semiconductor, opening up sales in the European and American markets.

2012

Equipment Upgrade

Completed the development of In-line and Reel-to-Reel Plasma Desmear Machines and successfully sold them to multiple leading Japanese, American and European PCB manufacturers.

2017

5G Supply Chain

Introducing plasma technology

and equipment into the high-

frequency material processes of

the 5G supply chain.

2018

5G Certifications Milestone

Obtained certification for plasma equipment from the leading US semiconductor successfully selling plasma polarization equipment to 5G under-screen fingerprint recognition chip processes.

2020

High-Efficiency Plasma Etching Machine

Successfully developed and sold various types of high-efficiency plasma etching machines.

2030

Peaks Challenges

Leading cutting-edge plasma technology to establish a global leadership brand in plasma technology.

2025

Enhance ESG Strategy

Providing plasma energy-saving and carbon-reducing solutions, as well as creating new energy solutions, to contribute to the sustainable operation of enterprises (ESG).



Global Sales Territories





CORE PRODUCTS



Core Products-Semiconductor Applications

	NEMS Products on Semiconductor Applications					
Industry Chain	Upstream	Midstream			Downstream	
Applications	Fingerprint Identification Sensor	Wafer Manufacturing	Wafer Reclaim	Advanced Packaging	Flip-Chip Substrate	
Key Process	PVDF • PZT	Grinding Thinning Dicing	Wafer Reclaim	FOWLP FOPLP EMIB CoWoS	ABF 、 BT & Glass Substrate COF	
Key Plasma Technology	Plasma Polarization	Plasma Cleaning / Descuming	Plasma Cleaning / Etching	Plasma Cleaning / Etching	Plasma Cleaning / Etching / Drilling	

Core Products-Semiconductor Upstream-Fingerprint Identification



Fingerprint Identification of Mobile Devices PLATEN RECEIVER SENSOR SUBSTRATE TRANSMITTER **SENSOR CIRCUIT** Pillar is not Fingertip dampened ridge Energy leaving Fingertip pillar valley



Core Products-Semiconductor Upstream-Fingerprint Recognition



Global fingerprint recognition chip growth quantity forecast (unit: ten thousand pieces) 7000 **CAAGR: 25%** 6500 6000 5500 5000 4500 4000 3300 2600 3000 2000 1000 0 2022 2023 2024 2025 2026 資料來源:業界訪談

- 2022 Demand: 26 million pieces.
 (Primarily from Korean smartphones, followed by Chinese smartphones, with a small amount from Japanese smartphones.)
- 2023 Demand: 33 million pieces.
 (Primarily from Korean smartphones, followed by American smartphones, with a small amount from Chinese and Japanese smartphones.)
- 2024 Demand: 45 million pieces, with an estimated growth of 35%.

(Primarily from Korean smartphones, followed by Chinese and American smartphones, with a small amount from Japanese smartphones.)

An estimated growth of 20% is expected for both 2025 and 2026.

Core Products-Semiconductor Midstream--CoWoS



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Core Products-Semiconductor Midstream -FOPLP







資料來源:manz

Apply release layer on carrier



Wafer/panel overmolding





- : Underfill_Plasma cleaning
- :De-bond_Plasma cleaning



: Before sputter_Plasma descum



: Glass recycle_Plasma cleaning 17

Core Products-Semiconductor Midstream--CoWoS





- With various conditions such as data, computing power, etc., in place, the development and application of technologies such as Machine Learning have propelled the advancement of Artificial Intelligence (AI) by leaps and bounds.
- The demand for AI chips will be constrained by the production capacity of CoWoS.

Core Products-Semiconductor Midstream-Wafer Reclaim





- ICP RIE Etching the film on the surface of the wafer replaces the wet chemical cleaning and film removal process, reducing the cost of chemical agents/pure water usage and wastewater treatment.
- Can remove film of Nitride, Poly-Si,
 SiC, SiO2, Low/High K.
- Film removal rate of the Control
 Wafer can be raised from 60% to
 100%.

Core Products-Semiconductor Midstream-Wafer Reclaim





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: Wafer plasma etching

Core Products-Semiconductor Midstream-Wafer Reclaim



Number of 300mm wafer fabs worldwide (Unit: facilities)



- Each 300mm Fab is estimated to have a monthly capacity of 40,000 wafers.
- The demand for wafer recycling exceeds 20,000 wafers per month.
- By 2024, there will be 181 300mm fabs in the global market.
- Global demand for wafer recycling exceeds
 3 million wafers per month.
- With increasingly advanced processes, the usage of block control wafers increases, coupled with ESG requirements, the demand for wafer recycling film removal will continue to rise.

Core Products-Semiconductor Midstream-SiC Process







Core Products-Semiconductor Midstream-SiC Process



The global silicon carbide (SiC) power module market is growing beyond expectations.

- ✓ The widespread use of SiC power modules in electric vehicles will lead to faster charging speeds and longer range.
- ✓ Additionally, the growth of green energy equipment and 5G base stations in the future will also drive the growth of SiC power modules.



SiC module output value (unit: million US dollars)



Core Products-Semiconductor Downstream-Substrate (ABF/BT)





Core Products-Semiconductor Downstream-Substrate (ABF/BT)



2022-2027 IC substrate output value forecast (unit: hundred million US dollars)



Core Products-Semiconductor Downstream-Substrate (COF)





GLOW THE FUTURE

Core Products-Semiconductor Downstream-Substrate (Glass)



- In response to the insufficient capacity of COWOS, many major international companies are actively entering this PLP field, expected to be mass-produced between 2026 and 2030, with the goal of accommodating 1 trillion transistors within a single package by 2030.
- Advantages of Glass Substrate: Glass substrate provides higher stability and high-temperature resistance, reducing pattern deformation by 50%, which helps improve production efficiency and reduce costs.
- Application Areas: Glass substrate technology will mainly be applied in industries requiring large-scale packaging, such as data centers, AI, and graphics processing chips.



Plasma Cleaning



Revenue and Profit



營業收入 (單位千)	279,922	450,936	809,578	762,039
EPS	1.59	2.67	6.53	5.0



COMPETITIVE ADVANTAGE

Competitive Advantage-Business Model



Key Collaborative Partners:

- Large semiconductor foundries.

- Semiconductor equipment and material suppliers.

- Research institutions and universities.

Key Activities:

- Continuous technical research and innovation.
- Manufacturing high-quality equipment and providing customized solutions.
- Customer relationship management, establishing brand reputation.

Key Resources:

- Advanced plasma technology research and development capabilities and intellectual property.
- Efficient production and testing facilities.
- Professional technical and sales teams.
- Stable supply chain and
- partner network.

Cost Structure:

- Research and development investment.
- Production and operational costs.
- Sales and marketing expenses.
- Customer service and technical support.

Value Propositions:

- To become a leader in plasma technology in the semiconductor field.
- Creating maximum benefits for customers through intelligent production and optimized solutions.
- Providing reliable, longterm technical support and services.

Core Values:

- Integrity and honesty
- Quality commitment
- Continuous innovation
- Customer trust

Patent Layout:

- Possession of multiple high-density plasma and semiconductor process
- patents, ensuring a leading technological position.
- Laying the foundation for the company's competitive advantage and market expansion.

Customer Relationships:

- Providing customized solutions and consulting services to enhance customer reliance and satisfaction.
- Establishing customer service and technical support systems to provide prompt response and issue resolution.

Channels:

- Direct sales team.
- Agents and distributors.
- Industry exhibitions and conferences.

Target Customers:

- Semiconductor manufacturing companies, such as large wafer fabs.
- Advanced material manufacturers and research institutions.
- Electronics components and integrated circuit manufacturers.

Revenue Streams:

- Sales of plasma equipment and related technical solutions.
- Provision of technical services, maintenance, upgrades, and long-term technical support contracts.
- Research and development collaborations and technology licensing.

Competitive Advantage-Create Customer Values



Creating Customer Value Enhancing Market Opportunities.

> Optimizing **Production** Efficiency

Enhancing R&D Capabilities **Improving Product** Quality







FUTURE PROSPECTS

Future Prospects



2002 2020

- Semiconductor-Packaging
- PCB-Rigid/Flexible Boards
- Optoelectronics-LED, LCD, Touch Panel
- Bio-Medical- Blood Sugar Tester
- Civil Industries-Shoes, Golf Ball, Plastic



 Semiconductor-Packaging, Fingerprint Recognition
 PCB-Rigid Boards, Flexible Boards, IC Substrates (ABF, BT) 2024

 Semiconductor-Advanced
 Packaging (CoWoS, EMIB, PLP), Wafer
 Reclaim
 PCB- IC Substrates
 (ABF, Glass, BT), Flexible Boards 2025

 Semiconductor-Advanced Packaging, Wafer Reclaim (continued from 2024)
 PCB- IC Substrates, Flexible Boards (continued from 2024)
 The Third Generation Semiconductor- SiC
 Environmental Sustainability-Energy,

- Waste Treatment,
- Waste Gas Treatment.
- Bio-Medical-Plasma Applications



Thanks for your attention

